



Success Summary

Education Sector

Seacrest Country Day School



>>> A CSM White Paper

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Seacrest Country Day School



Challenge:

Replace ageing and less functional Cisco Volp system with PRI, analog devices and paging.

Solution:

- **ShoreTel 220T-1A**
- **ShoreTel 90v**
- **116 ShoreTel VoIP Telephones, IP230 & IP115**
- **GrandStream SIP to Analog Converters**

Benefits:

Large savings over Cisco upgrade, increased functionality, and ability for onsite staff to manage system.

Seacrest Country Day School

As the premier college preparatory academy in the Naples metropolitan region, Seacrest required a reliable and functional telecommunications system. When CSM was recommended to the school by another raving fan, the situation was dire. Voice mail had been non-functional for several months and onsite staff was unable to make even minor changes to the Cisco system. After consultation with CSM, we recommended and implemented:

- **ShoreGear 220T-1A for call control and PRI trunk access**
- **ShoreGear 90v for redundant call control and voice mail**
- **GrandStream SIP to Analog converters for legacy analog devices**
- **SNOM SIP paging adapters for connection to paging equipment**

After installation, complete training of staff was completed for the teachers, office workers, and executives. Onsite staff was also trained on how to make changes to the system and general administrative changes.

“CSM exceeded my expectations. I have already referred them to another colleague and definitely consider myself a fan of the ShoreTel/ CSM partnership!”

Helen Ruisi, CFO Seacrest Country Day School

