



CSM



>>> A CSM White Paper

CSM South
800.226.3389
www.csmsouth.com



Challenge:

Replace ageing and less functional Mitel system as part of a multi-million dollar renovation.

Solution:

- **PhoneSuite VoiceWare VOIP PBX**
- **Grandstream SIP phones for Reception and office areas**
- **Full integration into Choice PMS system**

Benefits:

Large savings over Mitel upgrade, increased functionality, and ability for onsite staff to manage system.

Clarion Inn

After being dissatisfied with the migration path of the existing Mitel system, the Clarion Inn of Bradon began looking for a new phone system. Often, that search begins on the internet. Very quickly, the Clarion Inn started browsing the Phonesuite.com site and was placed in contact with CSM. After a rigorous investigative process including bids from Avaya & Mitel, the hotel decided on the PhoneSuite/ CSM partnership.

- **PhoneSuite VoiceWare Series II VoIP PBX supporting 120 rooms**
- **Integration into Choice PMS System**
- **Fully Functional GrandStream VoIP Phones for Reception and Office areas**

CSM is proud to be a partner with the Clarion Inn, which is but one example of our Choice Hotels customer base. Under the Choice banner, we also support Rodeway Inn, Econolodge, Comfort Inn, and Clarion. We look forward to building our relationship with the organization in the future.

“We are very impressed with the flexibility and functionality of the PhoneSuite VoiceWare PBX, especially when compared to the Mitel we were utilizing. CSM did an excellent job installing the system and helping the conversion from our previous flag to the new Choice Advantage PMS.”

Management, Clarion Inn Brandon

